Prakhar Bansal, PMP

Senior Project Manager | ERP & Digital Transformation | 15+ Years in IT

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👤 PROFILE SUMMARY

PMP-certified Senior Program Manager with 15+ years leading ERP implementations (Odoo, Tryton), system integrations, and AI driven digital transformation programs in healthcare, manufacturing, and retail. Expertise in managing multi-project portfolios, cross-functional teams (50+ members), vendor ecosystems, budget management, and ₹50 Cr+ budgets. Delivered scalable ERP solutions with predictive analytics integrations using Agile/SAFe.

Career Highlights:

- Established PMO governance frameworks and best practices, improving program delivery velocity by 25% and handling 5+ concurrent projects.
- Delivered 30+ open-source ERP projects across healthcare, manufacturing, and retail, serving domestic/international clients.
- Acted as SPOC for multi-crore AIIMS projects, coordinating vendors and resolving conflicts.
- Built and trained 20+ technical teams; integrated ERP with third-party systems (biometrics, mobile apps, payment gateways) for secure scalability.

💼 PROFESSIONAL EXPERIENCE

All India Institute of Medical Sciences,   Jul 2022 – Present | New Delhi, India
Senior Project Manager (ERP & IT Projects) 🔗

- Serve as SPOC for ₹30+ Cr integrated HRMS implementation, managing vendor governance, requirements definition, and stakeholder alignment for 12,000+ users across multiple modules (see Key Projects).
- Reduced vendor issue resolution time by 20% through structured escalation protocols and clear decision-making hierarchies.
- Oversee ISO 27001 compliance and data security audits, achieving zero critical findings across in-house and vendor-managed systems.

All India Institute of Medical Sciences,   Nov 2018 – Jun 2022 | Delhi, India
Project Manager (Software)

- Directed multiple end-to-end IT projects from initiation to implementation, completing 95% on time and under budget.
- Mentored junior staff, fostering professional growth and enhancing team capabilities, resulting in 25% improved productivity.
- Oversaw system integrations, ensuring seamless transitions and minimal disruptions (downtime <5%).
- Analyzed complex technical challenges, providing actionable insights for continuous improvement
- Established best practices for technical development and project management, improving delivery timelines by 20% and optimizing resource allocation.
- Administered server infrastructure and databases to ensure system stability, performance, and scalability.

Apagen Solutions, *Technical Director*   Jun 2016 – Aug 2018

- Directed Odoo/OpenERP program deliveries across verticals; oversaw architecture, deployment, and UAT for 20+ national and international clients, achieving high client satisfaction.
- Scaled 20+ member teams through hiring and training; maintained quality standards for on-time implementations.
- Customized ERP modules for process reengineering, enhancing usability in manufacturing and retail.

Py Solutions, *Founder CEO*   May 2012 – Jun 2016 | Ghaziabad, India

- Founded and scaled ERP services firm, acquiring 10+ international clients across healthcare, manufacturing, and media. Managed full technical delivery, team building, and global training programs (Malaysia).
- Won MSME innovation grant worth ₹6.25 lakhs for IoT Solutions

Infosys Ltd, *System Engineer*   Apr 2011 – Dec 2011 | Pune, India

- Supported Java/Oracle platform; resolved incidents, earning Certificate of Appreciation.

🧩 Key Projects

Integrated HRMS Implementation, *Project Lead & SPOC |*   Jan 2022
Budget: ₹30+ Cr | Users: 12,000+ | Modules: 8+
- Leading vendor governance and requirements definition for multi-module HR system covering Payroll, Leave Management, APAR, Attendance, Recruitment, and Employee Self-Service portals.
- Established governance framework (risk registers, change control, quality gates) ensuring on-schedule delivery across all modules with zero critical compliance issues.
- Driving user alignment and change management, achieving 95%+ adoption rate through structured training programs and stakeholder workshops.

Enterprise HR System Development & Operations, *Project*   Jan 2019 – Dec 2021
Manager | Budget: ₹15+ Cr | Users: 12,000+ | Team: 20+ members
- Delivered end-to-end HRMS from requirements gathering to 5+ years of stable production operations, covering APAR digitization and payroll processing and various modules for medical and clinical areas.
- Achieved 30% efficiency improvement in HR processing time, maintained 99%+ system uptime, and ensured <5% downtime during critical operations.

Multi-Vertical ERP Implementations, *Technical Director /*   2012 – 2018
Founder CEO | 30+ Projects | International & Domestic Clients
- Led 30+ open-source ERP implementations across healthcare, manufacturing, and retail sectors for clients in India, Malaysia, Kenya, UK and USA.
- Customized ERP modules for process reengineering, inventory management, sales automation, and financial accounting tailored to client-specific workflows.
- Built and scaled technical teams (20+ members), managed full project lifecycle, and maintained 92%+ client satisfaction and retention rates.

🎓 ACADEMICS

PGDM (Operations & Marketing),   2013 – 2016 | Ghaziabad, India
Institute of Management and Technology 🔗

Bachelor of Technology (Information Technology),   2006 – 2010 | Ghaziabad, India
IMS Engineering College 🔗

📑 Certifications

Project Management Professional (PMP): 🔗 Project Management Institute (Nov 2023 - Nov 2026)

Trained & Certified in OpenERP Functional & Customization: Pragmatics Techsoft (P) Ltd (2010)

🧠 PROFESSIONAL SKILLS

Program & Project Management
- *Methodologies*: Agile, SAFe, Waterfall, Hybrid
- *PMBOK Domains*: Scope, Schedule, Risk, Quality, Communications, Stakeholder Management
- *Tools*: MS Project, Jira, Trello, Smartsheet, Notion, ClickUp
- Budget Management & Resource Allocation
- Vendor & Change Management
- Workflow Mapping & Implementation Coordination

Technical & Functional Skills
- ERP Platforms: Odoo (Expert), Tryton (Expert), GNUHealth
- Programming: Python (Advanced), RESTful API Development & Integration, Flask
- Databases: PostgreSQL (Advanced), MongoDB
- Cloud & Infrastructure: AWS (EC2, S3, RDS), Ubuntu Linux Server Administration
- DevOps: Git, GitHub, GitLab, Mercurial, CI/CD basics

Leadership & Soft Skills
- Stakeholder Engagement & Communication
- Cross-Functional Team Leadership
- Problem Solving & Conflict Resolution
- Analytical & Strategic Thinking
- Collaboration & Presentation Skills

🌐 Language

- Hindi - Native / Bilingual
- English - Fluent